

Message Text

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44

ACTION EB-11

INFO OCT-01 EA-11 NEA-10 ISO-00 COME-00 INT-08 SCEM-02

SCI-06 OMB-01 TRSE-00 CIAE-00 DODE-00 PM-07 H-03

INR-10 L-03 NSAE-00 NSC-10 PA-04 RSC-01 PRS-01 SPC-03

SS-20 USIA-15 ACDA-19 IO-14 DRC-01 EUR-25 /186 W

----- 024221

R 041235Z DEC 73

FM AMEMBASSY TEHRAN

TO AMEMBASSY BONN

INFO SECSTATE WASHDC 4690

AMEMBASSY TOKYO

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E.O.M 11152: N/A

TAGS: ENRG, IR, GW

SUBJECT: EXPORT REFINERIES IN IRAN

REF: BONN 17306

1. ALL THREE PROPOSALS REFERRED TO IN REFTEL BEING PURSUED DILIGENTLY BY PARTIES CONCERNED. WHILE WE CANNOT DENY POSSIBILITY THAT ONLY TWO OF THE THREE PROJECTS MAY BE CARRIED OUT, NEVERTHELESS, WE BELIEVE THAT BOTH

C AND #HIGHEST LEVELS OF GOI ARE DETERMINED TO CARRY OUT ALL THREE, OR IN DEFAULT OF ANY OF THEM, TO SUBSTITUTE A SIMILAR PROJECT WITH OTHER FOREIGN PARTNERS.

2. EMBASSY UNDERSTANDS THAT THE GERMAN PROJECT (WHICH HAS THE PARTICIPATION OF THE AMERICAN ENGINEERING COMPANY FLUOR) IS MOVING ALONG WELL AND THERE ARE NO MAJOR PROBLEMS, SAVE FOR THE GENERAL QUESTION OF EEC TARIFFS ON REFINED PRODUCTS WHICH WILL REQUIRE LIMITED OFFICIAL USE

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THE AGREEMENT OF MEMBER COUNTRIES BEFORE PROJECT CAN

BE ECONOMICALLY FEASIBLE.

3. NIOC IS BEGINNING
DETAILED NEGOTIATIONS WITH
MITSUBISHI WHICH IS LEADING A CONSORTIUM OF SEVEN
JAPANESE COMPANIES. LENGTHY NEGOTIATIONS ARE IN
SIGHT.

4. THE AMERICAN PROPOSAL, WHICH COMES FROM A GROUP
OF INDEPENDENTS, IS PRESENTLY UNDER DISCUSSION, AND
THE EMBASSY UNDERSTANDS IT IS MOVING ALONG WELL.
ALTHOUGH THIS PROJECT HAS ONLY RECENTLY BECOME PUBLIC
KNOWLEDGE, NIOC AND THE AMERICAN PARTICIPANTS SIGNED
A LETTER OF INTENT LAST AUGUST, NOT LONG AFTER SIMILAR
LETTER WITH GERMANS WAS SIGNED.

5. CRUDE AVAILABILITY BY 1978, IF THE PRESENT
AGREEMENT WITH THE MEMBERS OF THE CONSORTIUM IS
OBSERVED, MAY NOT RPT NOT BE SUFFICIENT TO SUPPORT
THREE REFINERIES, BUT IS OUR PRESENT UNDERSTANDING
THAT ONE OF THE SUCCESSFUL REINFORCEMENT PROJECTS WILL
BE GERMAN IF TARIFF PROBLEMS RESOLVED. BY 1981,
CRUDE WILL BE AVAILABLE FOR THREE REFINERIES.
HELM'S

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